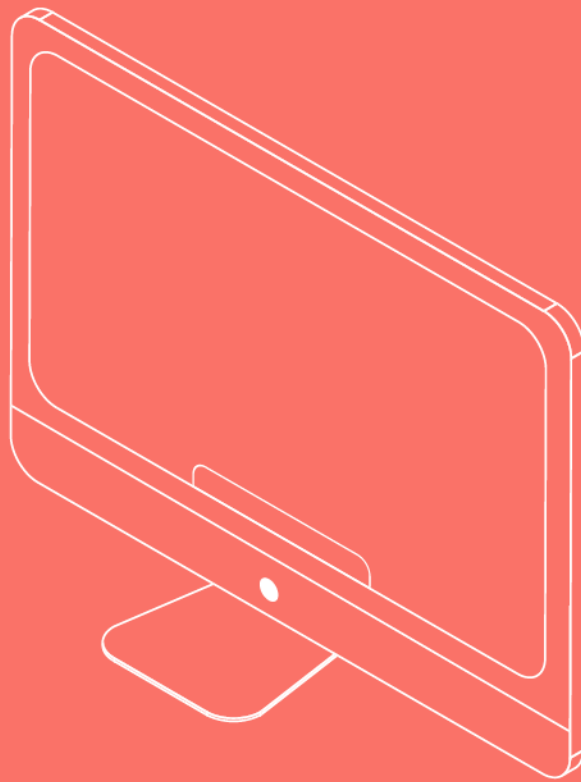




# RiskBox Agencies



Case Studies

## A contemporary policy for a growing company

Repairing ineffective and expensive cover mid-policy

# A contemporary policy for a growing company



## Case Study Outline

**Business Type** — Web design agency

**Size** — 15 Employees

**Specialism** — Large and complicated digital projects

**Annual Turnover** — £1,300,000

## Repairing ineffective and expensive cover mid-policy

Our client's company started out as a single web developer working from home. Today, they're a successful digital agency providing a range of services and employing a sizeable team of developers. One of the growing pains expanding companies can face is adjusting their insurance policy to suit changing demands. When this web designer ran into difficulty, RiskBox were there to help.

### The Challenge

Shortly after setting up this agency, the founder purchased a small package policy through an online broker. It provided basic cover at an affordable price.

But things are different now. That startup is a fully established web design business with a strong reputation for delivering large and complicated projects. The turnover has increased tenfold... and so has the insurance.

Additionally, the online broker had failed to keep pace with the changes within the agency – leaving them with inadequate protection.

### Our Solution

The web designers required a prompt and professional response. They drafted in RiskBox to provide the necessary advice and guidance.

We were appointed to the current policy and immediately began to work with the insurer to increase limits and meet legal obligations. We also found ways to effectively plug the gaps in cover and ensure our client was protected in every area.

What's more, we achieved all this whilst bringing the overall insurance spend down by a third.

**Is your policy due an urgent upgrade?**

Speak to us for more information.

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